



LEADERSHIP WORKSHOP

AMVETS State Convention



LEADERSHIP

According to the Oxford American Dictionary (Herald College Edition)

LEADER is defined as: a short length of transparent line to which a fishing hook or lure is attached.



**NOPE!
WRONG
WORKSHOP!**



LEADERSHIP

LEADER:

- 1) A person or thing that leads
- 2) One who has a principal part in something,
- 3) **LEADER is one who's example is followed**



Bad Leader

Good Leader





LEADERSHIP

Based on our agreement of what **LEADER** means:
LEADER is one who's example is followed!

Again, according to the Oxford American Dictionary (Herald College Edition):

Belief is:

1. The feeling that something is real and true, trust or confidence
2. Something that is accepted as true, what one believes
3. Religion

Belief In: to feel sure of the value or worth of



LEADERSHIP

Now when we combine **LEADER** and **BELIEF IN** (Belief In: is to feel sure of the value or worth of.) who thinks they can **MOTIVATE:**

AMVETS OFFICERS (all levels) or
AMVETS Members to **ACTION ?**





LEADERSHIP

TRUEISM: What AMVETS membership perceives as REALITY *is* the REALITY as AMVETS Officers that we have to deal with

Therefore:

A LEADER is one who's example is followed!

And

Belief In: to feel sure of the value or worth of.



LEADERSHIP

Now, we know we cannot motivate members, nor are we capable of changing beliefs.

SO WHAT'S THE ANSWER?



LEADERSHIP

The ANSWER IS:

ENABLING BELIEF!!!

ENABLING BELIEF is giving the means to someone that can be accepted as true and beneficial.

Now the workshop begins!



LEADERSHIP

We are adding an **S** to **ENABLING BELIEF**.

ENABLING BELIEFS:

1) The AMERICAN VETERANS is a worthwhile organization because:

???

Do you have an elevator speech?



LEADERSHIP

ENABLING BELIEFS:

2) Being an AMERICAN VETERAN member is worthwhile because:

???



LEADERSHIP

ENABLING BELIEFS:

3) The AMERICAN VETERANS need my help as a member because:

Survival of the organization



LEADERSHIP

ENABLING BELIEFS:

4) My participation within an AMERICAN VETERANS Post is important because:

Cheap beer, liquor, and gambling



REALLY?



LEADERSHIP

ENABLING BELIEFS:

5) Being an AMERICAN VETERAN Officer is important to me because:

Do we have to change?

HECK YES!



G. SMITH
10/16/10



LEADERSHIP

Summary

A Leader is: **One who's example is followed!**

Belief In: **is to feel sure of the value or worth of.**

ENABLING BELIEFS: **is giving the means to someone that can be accepted as true and beneficial.**

ENABLING BELIEFS: **1 thru 5 Remember any?**

Elevator/ RECRUITING speech? **Aint got one, GET ONE!**