

AMVETS State Convention



According to the Oxford American Dictionary (Herald College Edition)

LEADER is defined as: a short length of transparent line to which a fishing hook or lure is attached.



NOPE! WRONG WORKSHOP!



LEADER:

- 1) A person or thing that leads
- 2) One who has a principal part in something,
- 3) LEADER is one who's example is followed



Bad Leader

Good Leader





Based on our agreement of what LEADER means:

LEADER is one who's example is followed!

Again, according to the Oxford American Dictionary (Herald College Edition):

Belief is:

- 1. The feeling that something is real and true, trust or confidence
- 2. Something that is accepted as true, what one believes
- 3. Religion

Belief In: to feel sure of the value or worth of



Now when we combine LEADER and BELIEF IN (Belief In: is to feel sure of the value or worth of.) who thinks they can MOTIVATE:





TRUEISM: What AMVETS membership perceives as REALITY is the REALITY as AMVETS Officers that we have to deal with

Therefore:

A LEADER is one who's example is followed!

And

Belief In: to feel sure of the value or worth of.



Now, we know we cannot motivate members, nor are we capable of changing beliefs.

SO WHAT'S THE ANSWER?



The ANSWER IS:

ENABLING BELIEF!!!

ENABLING BELIEF is giving the means to someone that can be accepted as true and beneficial.

Now the workshop begins!



We are adding an S to **ENABLING BELIEF**.

ENABLING BELIEFS:

1) The AMERICAN VETERANS is a worthwhile organization because:

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Do you have an elevator speech?



2) Being an AMERICAN VETERAN member is worthwhile because:

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3) The AMERICAN VETERANS need my help as a member because:

Survival of the organization



4) My participation within an AMERICAN VETERANS Post is important because:

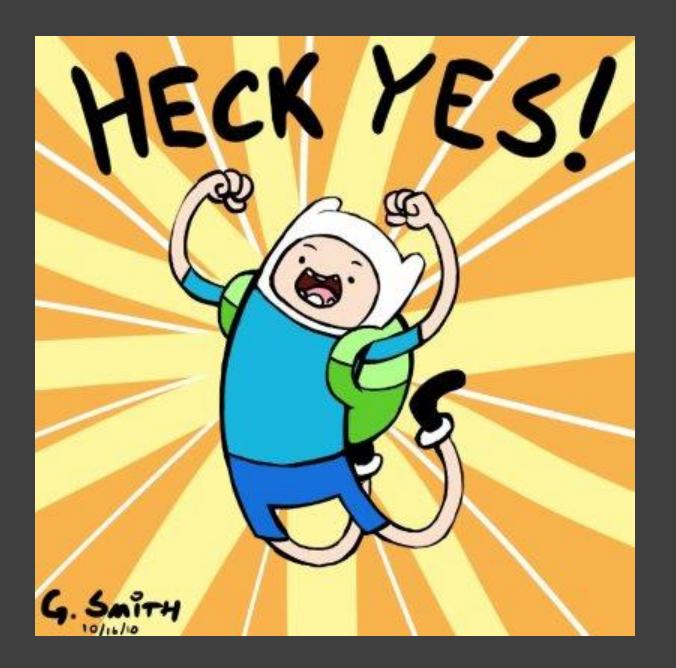
Cheap beer, liquor, and gambling





5) Being an AMERICAN VETERAN Officer is important to me because:

Do we have to change?





Summary

A Leader is: One who's example is followed!

Belief In: is to feel sure of the value or worth of.

ENABLING BELIEFS: is giving the means to someone that can be accepted as true and beneficial.

ENABLING BELIEFS: 1 thru 5 Remember any?

Elevator/ RECRUITING speech? Aint got one, GET ONE!